



Rental/Lease Agent- Residential

Are you a new Agent looking to really get a grasp on the Toronto housing scene? Focusing on rental properties allows you to collapse time in your learning curve and ensures that when you start with your first buyers and sellers, you knock it out of the park. We're looking for someone who wants to hit the ground running and develop a book of leasing clients.

Role Highlights

Company: Jen Dumitrescu Real Estate

Job Title: Rental/Lease Agent- Residential

Reporting to: Owner - Jen Dumitrescu

Location: Toronto, Ontario. Fully Remote

Compensation: commission + option for flat fee

About Jen Dumitrescu Real Estate

At JD Real Estate we are action takers, we believe in doing things differently, and most importantly, we believe in making things easy!

Our Founder, Jen, has spent over 16 years as a successful agent and broker. Through her career she has developed streamlined processes and tools to make the flow of work easy. She uses this knowledge to grow her real estate business, empower new and experienced agents, and ultimately create her dream life and business.

Our team is all about moving things forward, changing things in the industry that can be outdated, all while taking a business and client first approach. We have an

incredibly talented team of experts, including agents, operations, marketing, staging, videography, photography and administration, so that our agents can do what they do best!

We believe that with the right people we can all share and grow together. We know that there is enough business out there for us all to be successful and that doing it together is just a lot more fun.

Role Description

This role works directly with our internal team supporting rentals in Toronto.

You are supported by our operations, marketing and administration team to handle all of the paperwork and administration that normally comes with working for yourself. We are here to support the growth and development of your career through our coaching and mentorship.

We want you to thrive and we want you to work with clients you enjoy. Our goal is for you to work with us for a long time and we know to do that, we need to provide a clear path for you to create the career in real estate you always dreamed of.

We love new ideas and opportunities for improvement, so if you see something you think could be improved, we encourage you to say it!

Knowledge, Skills, and Abilities

- Be a licenced agent
- Impressive relationship building and communication skills
- Creative, action-oriented agent with a fresh and progressive perspective on real estate
- Team player with an action oriented attitude
- Passion for the rental market and a desire to grow and develop in your career

Location, Commitments, and Culture

- This role is located in Toronto

- The beauty of Real Estate is that you can design your own schedule but we are looking for someone dedicated to making this their full time career.
- We believe in building a business that serves our lives rather than one that our lives serve. We respect and encourage work-life boundaries and believe that using our system of processes and tools makes that possible.
- We care about how the work gets done and always operate with transparency and integrity.
- We are here to be your coaches and mentors as you grow in your career. Your development is important to us.
- We are a team and client based culture and will always prioritize our time and energy in these areas.

How to apply

We are an equal opportunity employer, and all employment is decided based on qualifications, merit, and business need. We thank you for your interest in this role and will be in touch with applicants selected for an interview.

Apply on our website at: <https://www.jend.ca/culture>